

Latin America

Kennedys

Legal advice in black and white

Kennedys Latin America LLC is based in Miami to help international insurers and re-insurers manage claims and non-contentious issues arising in Latin America and the Caribbean.



Welcome to

Welcome to Kennedys Miami

“Counter-cyclical firm extraordinaire, Kennedys is now the fastest-growing UK player in the market. In short, a firm at the peak of its powers and planting roots for further successes.”

Legal Business Awards 2010

Kennedys is a litigation and dispute resolution firm with over 900 people worldwide. We are regarded as leaders in the insurance market as a result of our clear focus, the expertise of our team members and because we know it's important to be practical, commercial and approachable.

Our Miami office is based in the heart of the reinsurance district. The choice of location recognises the city's preeminent status as a hub for Latin American and Caribbean underwriting and claims handling for international insurers and reinsurers.

While not advising on US law, our Miami office is well placed to support clients from inside the region with a dedicated bilingual team, drawing on the skills and experience available in Kennedys globally. Our Miami office works fluently with our network of Latin American and Caribbean correspondents, which includes a long-standing relationship with the law firms of Alejandro Acuña in Chile, Fabio Torres in Brazil and Solis Marin in Mexico. The knowledge and expertise available in these offices have proved invaluable in assisting our clients and we look forward to working even more closely with them in the future.

Core practice areas

We advise reinsurers and international insurers on a wide range of work and specialist sectors, including:

- Bankers Blanket Bond
- Claims audits through the region
- Contractors All Risk/Erections All Risk, property and engineering
- Directors and Officers
- Energy insurance, including renewables
- Financial institutions
- Kidnap and ransom
- Major environmental and natural disasters
- Marine, aviation and transport
- Product and professional liability
- Regulatory compliance and Third Party Administration schemes
- War, political risks and terrorism

Recent experience in Latin America includes:

- **Argentina:** Advising on pesification related issues; registration for non-domiciled reinsurers.
- **Brazil:** D&O foreign policy issues; CAR losses; regulatory advice.

Kennedys Latin America

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- **Caribbean:** Property and energy losses, large Business Interruption claims.
- **Chile:** Earthquake related losses; environmental mining, power plant, construction and operational disputes; political risk policy response.
- **Colombia:** Advising on energy disputes and coverage issues in property all risks policies.
- **Ecuador:** Oil related property third party claims, environmental claims and power generation disputes.
- **Haiti:** Earthquake related large property claims.
- **Mexico:** Energy and property disputes; regulatory issues in respect of non-domiciled reinsurers and coverholders; advising on coverage issues and litigation under liability policies for the hospitality industry and environmental liability exposure on onshore and offshore energy operations; D&O.
- **Panama:** Regulatory, energy and liability claims.
- **Peru:** Environmental mining losses; professional indemnity and BBB policy interpretation.
- **Venezuela:** BBB; construction; energy and shipping/international trade disputes; monitoring and advising on a settlement agreements in subrogation actions.
- **Regionally:** Monitoring claims under Third Party Administration/binder arrangements; managing regulatory compliance and monitoring the registration process requirements for non-domiciled reinsurers in the region. Auditing the binders of underwriting agencies and cedents' claims files; subrogated recoveries.

Kennedys' ethos

Kennedys' approach is straightforward and informal. We provide our clients with direct, uncomplicated, clear advice and recommendations, delivered in plain English. In short, we believe in finding the best and most cost effective solution for our clients and provide value by focusing on what is needed and delivering it in a friendly but businesslike manner. Kennedys is committed to providing legal advice in black and white.

Winner of the 'Law Firm of the Year' and 'Insurance Team of the Year' Legal Business Awards 2010.

Our team

London Partner Alex Guillamont relocated permanently to Miami from our Madrid office, to be available to assist the reinsurance market from within the region. Alex is qualified in both Spanish and English law and has considerable experience in Latin America. The team includes Paula Jimenez, a Chilean and Florida qualified lawyer, Jorge Salgado, qualified in England & Wales and Mexico, Michael Hennessy qualified in England & Wales, Andres Avila, admitted in Colombia and planning to be admitted in Florida, and Ana Fiscer, qualified in Spanish law. All staff in Miami are bilingual in English and Spanish.

The office is supported by Kennedys' international insurance division, headed by Nick Williams and Senior Partner Nick Thomas, who both have over 30 years' experience leading the market on significant insurance and reinsurance matters worldwide. The division has grown to more than 450 lawyers in Kennedys' network of international offices.



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For further details and for full team profiles
please see our website

www.kennedys-law.com